

NEWS MARCH • 2007

Spring is just around the corner here in the Yakima Valley. It doesn't seem that long ago that the last load of grapes shipped. Washington State grape production was up 9% in 2006. The state produced a record 120,000 tons of red and white varieties. We've had some single-digit temperatures and snow, however with the gradual decrease in temperatures, there are no reports of damage to the vines.

We invite you to visit our new website: www.gdwilliamsco.com where you'll find information on all our products, product photos, as well as industry news and links.



WINE GRAPES AND JUICE

With the high demand for certain varieties, it is not too early to begin thinking about your grape and juice needs for 2007. Washington's production of Riesling has increased 27% but demand still outpaces supply. Also in high demand again is Gewürztraminer. We will be contracting with growers earlier this year to be assured of meeting your needs. Preliminary orders will be taken in late spring.

BULK WINE

New this year to our product offerings, are quality, Washington State bulk wines. Available by the tote or tanker, we can supply you with Chardonnay, Merlot, Cabernet Sauvignon, Syrah and some Bordeaux and Rhone style blends. Vintages range from '02 – '06, depending on variety. Prices will vary depending on vintage, variety and AVA. Samples are available upon request.

FRUIT JUICE CONCENTRATES

High quality Fruit Juice Concentrates are again available this year. Produced right here in the Yakima Valley, use them to enhance your berry and other fruit wines. See our new website, www.gdwilliamsco.com, for available varieties. Samples can be sent directly to you from the supplier. Just let us know what you're interested in and we'll have it shipped.

SPECIALTY FOODS ITEMS

Our Specialty Food product line continues to grow. In January we attended the *Winter Fancy Food Show* in San Francisco. With over 1,100 exhibitors in attendance, it was a great opportunity to see the new trends and to taste some incredible products. We came back with several new items that are now available. Check with us about opportunities to private label many of the items.

Please call us for pricing and sample requests. Let us be your preferred supplier!

Martha Williams, President